



# Success from Adversity:

## Capitalising on a post GFC market

**Thursday 18th March 2010 7.00am—9.00am**

Astral 1 Ballroom

Burswood Entertainment Complex

1.5 CPD POINTS

**Expert speakers will analyse the Global Financial Crisis and aim to highlight how property businesses can grow in a “post crisis” environment.**

- What are emerging as the key trends in financing?
- How did the market behave during this adjustment period - what was learned?
- What should borrowers expect now?
- What are the elements that receivers saw in failed ventures.

**SPEAKERS:**

**Troy Leber**, State Manager BankWest Property Finance WA

**Cliffe Roche**, Partner, KordaMentha

**Miles Rowe AAPI**, Divisional Director, City Sales—WA, Savills Australia

Registration commences at 7.00 AM

Breakfast served from 7.15 AM

Presentations commence at 7.30 AM sharp for a 9AM finish



27 Charles Street, SOUTH PERTH WA 6151  
PO Box 502, SOUTH PERTH WA 6951  
T: 9474 2784 F: 9474 1157  
E: admin@propertyinstitute-wa.com

[www.propertyinstitute-wa.com](http://www.propertyinstitute-wa.com)



# Success from Adversity: Capitalising on a post GFC market

**Thursday 18th March 2009**  
**Astral 1 Ballroom, Burswood Entertainment Complex**  
**Great Eastern Highway BURSWOOD**

## REGISTRATION FORM

*This document will be a Tax Invoice/Receipt for GST when you make payment (issuing of a separate invoice/receipt will incur a \$15 administration fee). No refunds will be given, although a substitute delegate may be nominated. All prices are GST inclusive—ABN 49 007 505 866*

API Member - \$77     API Student Member— \$35     Non Member—\$95     Reserved Table of 8 (\$616)

Title                      Surname                      First Name                      Preferred Name

---

Organisation                      Table Name (reserved tables only)

---

Email

---

*(Registrations are only confirmed by email to the address shown on this registration form)*

Special Requirements (Dietary or accessibility etc.)

---

Send Registrations to:  
**API (WA Division), PO Box 502, SOUTH PERTH WA 6951** or fax to **(08) 9474 1157** or email **admin@propertyinstitute-wa.com**

### PAYMENT DETAILS:

Cheque enclosed for \$.....(Please make cheques payable to the Australian Property Institute)

OR

I authorise the API to charge my: **Mastercard / Visa** (sorry, we do not accept Amex or Diners Club)

Cardholder's Account Number                      Expiry Date                      /

---

Amount \$                      Signature

---

**DISCLAIMER:** The Australian Property Institute has endeavoured to ensure that the information in this brochure is correct at the time of printing. The Australian Property Institute or other parties mentioned in this brochure accept no responsibility or liability as a result of errors, misprints or changes to the information provided

**REGISTRATION AND CANCELLATION POLICY:** Registrations will be accepted in order of receipt to the maximum number of delegates, (including unpaid registrations—a registration form without payment is confirmation of attendance and will incur a cancellation fee in accordance with the cancellation policy.) A full refund will be issued for cancellations no less than seven days prior to the event. Cancellations less than seven days prior to the event are non-refundable. Registrations are fully transferable to another person. Where possible, delegates should advise the Institute prior to the event of a transfer of registration.

**PRIVACY POLICY:** The Australian Property Institute requires the information provided by you in this form in order to administer and manage your registration and provide the Continuing Professional Development event to you. If you do not provide all the relevant information, the form may not be processed. Please also note that the Institute may provide your personal information to third party service providers or with selected events, sponsors, in order to conduct the event. Generally speaking, you can access your personal information by contacting the API. If you wish to access your information or have any queries in relation to the manner in which the API handles your personal information, please see the API's privacy policy on our website [www.propertyinstitute-wa.com](http://www.propertyinstitute-wa.com)



AUSTRALIAN PROPERTY INSTITUTE (WA DIVISION)  
 27 Charles Street, South Perth, Western Australia 6151  
 T: (08) 9474 2784 F: (08) 9474 1157 E: [admin@propertyinstitute-wa.com](mailto:admin@propertyinstitute-wa.com)

